



# **The stability of German export demand equations**

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## **have German exports suffered from the strength of the euro?**

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**5th FIW Research Conference**

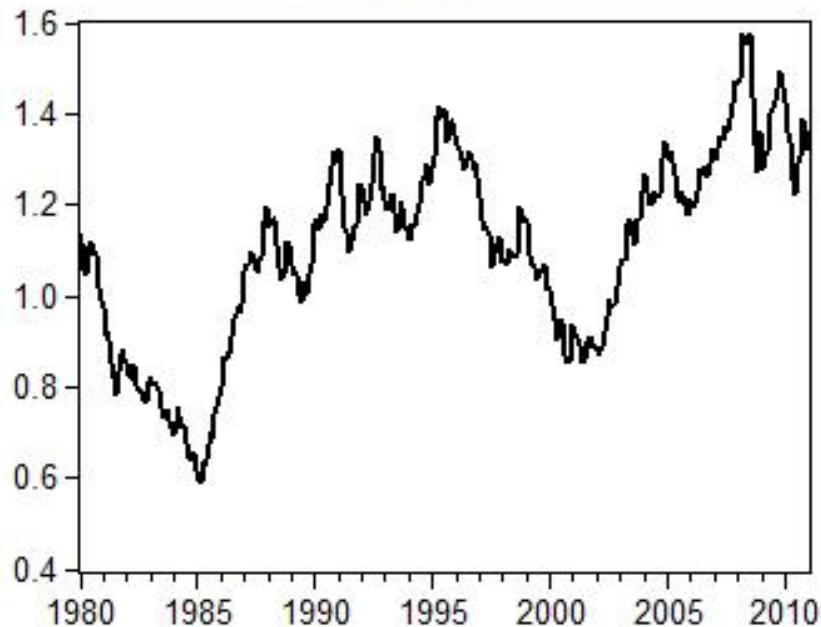
**"International Economics"**

**13 April 2012, Vienna**

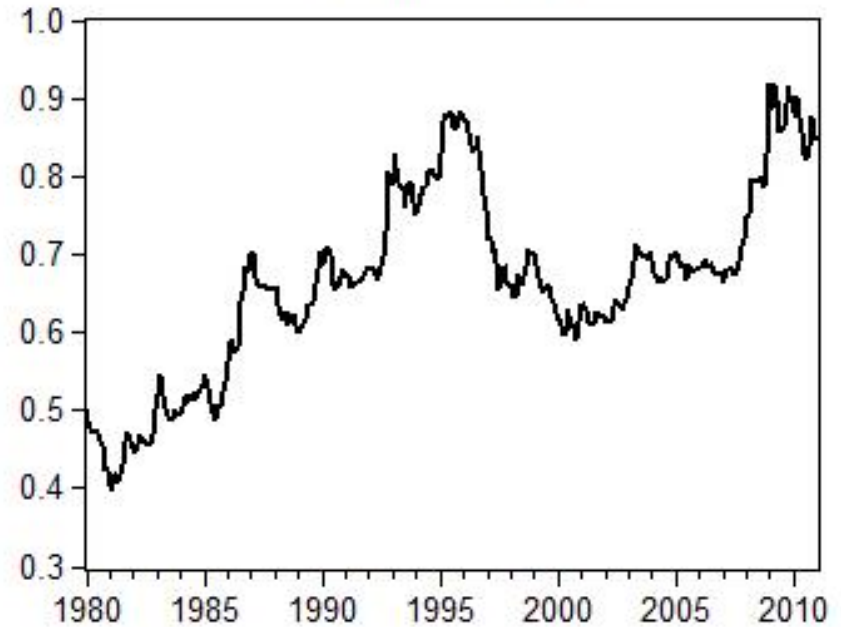


# 1. Motivation

exchange rate USD/€



exchange rate GBP/€



- Nominal appreciation against USD of 85% from 2000-2008
- Nominal appreciation against GB Pound of 56% from 2000-2009



## 2. Literature review

- At least since Orcutt (1950), there has been a debate about price and income elasticities in international trade
- Goldstein and Khan (1985) have claimed that foreign trade flows are within the best-studied topics in international economics
- No up-to-date study that investigates the trade elasticities of bilateral export demand relationships for Germany.
- Carporale and Chui (1999): income elasticity of German exports is 2.06 and price elasticity -0.64
- Bahmani-Oskooee and Kara (2003): income elasticity is 1.01, price and exchange rate elasticity both had the correct negative sign but are insignificant



### 3. Empirical methodology

- Data
  - Bilateral export data from Germany to US and UK
  - Nominal bilateral exchange rates USD/€ and GBP/€
  - Relative prices (German export price index/foreign export price index)
  - Index of industrial production for US and UK
  - January 1980 to December 2010
- Export demand equation:  $x_t = \pi_0 + \pi_1 e_t + \pi_2 y_t + \pi_3 p_t + u_t$ 
  - Stability is checked by Bai/Perron structural break tests
  - ARDL bounds testing approach for cointegration (Pesaran et al. (2001))



### 3. Empirical methodology

- ARDL bounds testing
  - Reformulation of export demand function as ECM

$$\Delta x_t = \theta_0 + \theta_1 x_{t-1} + \theta_2 e_{t-1} + \theta_3 y_{t-1} + \theta_4 p_{t-1} + \sum_{i=1}^m \beta_i \Delta x_{t-i} + \sum_{j=0}^n \gamma_j \Delta e_{t-j} + \sum_{k=0}^p \delta_k \Delta y_{t-k} + \sum_{l=0}^q \varphi_l \Delta p_{t-l} + \varepsilon_t$$

- Bounds test for cointegration:  $H_0 : \theta_1 = \theta_2 = \theta_3 = \theta_4 = 0$
- If cointegration is supported, normalization on exports to obtain long-run elasticities



## 4. Results

Selected Breakpoints

	1	2	3	4	5	6
USA	1991:04	1987:07	1987:07	1986:04	1986:03	1986:03
		2000:12	2000:12	1990:10	1990:10	1987:12
			2009:07	2000:12	2000:12	1990:08
				2009:07	2009:07	2000:12
					2010:02	2009:07
						2010:02
UK	2001:03	1995:04	1985:06	1985:06	1984:07	1984:07
		2003:01	1995:04	1995:02	1988:04	1988:04
			2003:01	2000:09	1995:04	1995:04
				2003:08	2000:09	2000:09
					2003:08	2003:08
						2006:11

Selected break points according the procedure of Bai and Perron (1998, 2003) separated by the maximum number of break points allowed.

- US: two sub-samples: 1990:11-2000:12 and 2001:01-2009:07
- UK: three sub-samples 1988:05-1995:04, 1995:05-2000:09 and 2003:09-2010:12



## 4. Results

### Export demand elasticities USA

USA	<i>constant</i>	<i>e</i>	<i>y</i>	<i>p</i>	cointegration	adj. R <sup>2</sup>	LM	ARCH
1990:11 – 2009:07	-4.54 (-5.17)	-0.33 (-2.03)	2.48 (5.73)	0.67 (1.24)	9.55 (5.61)	0.53	0.03	0.39
1990:11 - 2000:12	-2.76 (-5.01)	-0.53 (-3.83)	2.12 (5.77)	0.29 (0.67)	9.57 (5.61)	0.66	0.05	0.45
2001:01 - 2009:07	-2.98 (-2.46)	-0.48 (-3.95)	2.18 (5.30)	-0.05 (-0.15)	10.39 (5.61)	0.52	0.62	0.65

Values in parentheses are t-values for coefficients and 1% critical value for test of no cointegration taken from Pesaran et al. (2001), respectively. LM refers to Breusch-Godfrey test for serial correlation and gives the p-value of the null hypothesis of no serial correlation up to lag 12. ARCH shows the p-value of a test for ARCH effects up to lag 12.



## 4. Results

### Export demand elasticities UK

UK	<i>constant</i>	<i>e</i>	<i>y</i>	<i>p</i>	cointegration	adj. R <sup>2</sup>	LM	ARCH
1988:05 – 2010:12	-20.25 (-0.81)	-11.88 (-1.68)	4.21 (0.67)	-17.08 (-1.73)	1.18 (5.61)	0.54	0.09	0.59
1988:05 - 1995:04	-5.63 (-4.19)	-0.28 (-1.55)	2.80 (5.44)	0.91 (2.87)	8.96 (5.61)	0.64	0.08	0.99
1995:05 - 2000:09	4.50 (2.73)	-0.49 (-3.22)	0.73 (2.12)	1.29 (4.12)	8.47 (5.61)	0.69	0.04	0.21
2003:09 - 2010:12	11.24 (3.60)	-1.50 (-2.68)	-0.77 (-1.07)	-0.57 (-0.89)	5.14 (5.61)	0.63	0.89	0.80

Values in parentheses are t-values for coefficients and 1% critical value for test of no cointegration taken from Pesaran et al. (2001), respectively. LM refers to Breusch-Godfrey test for serial correlation and gives the p-value of the null hypothesis of no serial correlation up to lag 12. ARCH shows the p-value of a test for ARCH effects up to lag 12.





## 4. Results

### Error correction model USA

	1990:11 - 2000:12		2001:01 - 2009:07	
ect	-0.95	(-6.44)	-0.75	(-5.93)
$\Delta x_{t-1}$	-0.29	(-2.48)	-0.19	(-2.07)
$\Delta x_{t-2}$	-0.33	(-4.31)		
$\Delta e_t$	-0.22	(-1.00)	-0.61	(-2.47)
$\Delta e_{t-1}$	-0.08	(-0.35)	-0.03	(-0.14)
$\Delta e_{t-2}$			-0.57	(-2.32)
$\Delta y_t$	0.78	(0.93)	2.32	(3.28)
$\Delta y_{t-1}$	-1.26	(-1.35)	-1.73	(-2.39)
$\Delta p_t$	-0.92	(-0.55)	-1.94	(-1.61)
$\Delta p_{t-1}$	-0.68	(-0.41)	0.50	(0.40)
$\Delta p_{t-2}$			-4.30	(-3.72)

Values in parentheses are t-values.



## 4. Results

Error correction model UK

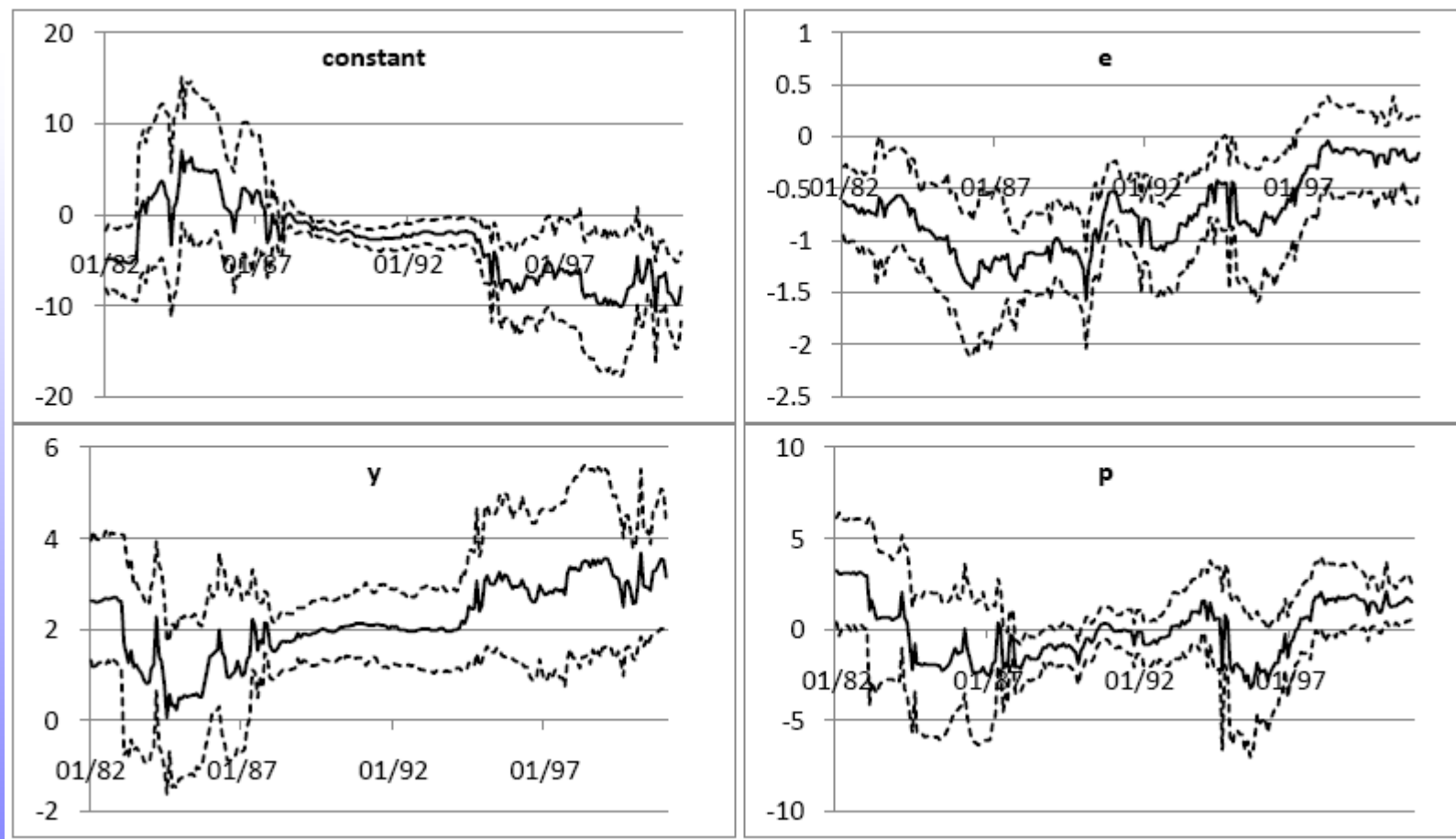
	1988:05 - 1995:04		1995:05 - 2000:09		2003:09 - 2010:12	
ect	-0.85	(-5.88)	-1.06	(-5.60)	-0.29	(-4.44)
$\Delta x_{t-1}$	-0.09	(-0.88)	0.06	(0.42)	-0.35	(-3.75)
$\Delta e_t$	0.39	(1.61)	-0.34	(-1.03)	-0.51	(-2.45)
$\Delta e_{t-1}$	0.03	(0.11)	-0.08	(-0.23)	-0.05	(-0.23)
$\Delta y_t$	1.71	(8.30)	0.94	(5.53)	0.78	(6.23)
$\Delta y_{t-1}$	-0.08	(-0.28)	0.05	(0.26)	0.35	(2.23)
$\Delta p_t$	1.15	(2.54)	1.28	(1.51)	-0.73	(-1.57)
$\Delta p_{t-1}$	-0.17	(-0.37)	0.35	(0.42)	-0.18	(-0.39)
$\Delta p_{t-2}$					-1.16	(-2.91)

Values in parentheses are t-values.



## 4. Results

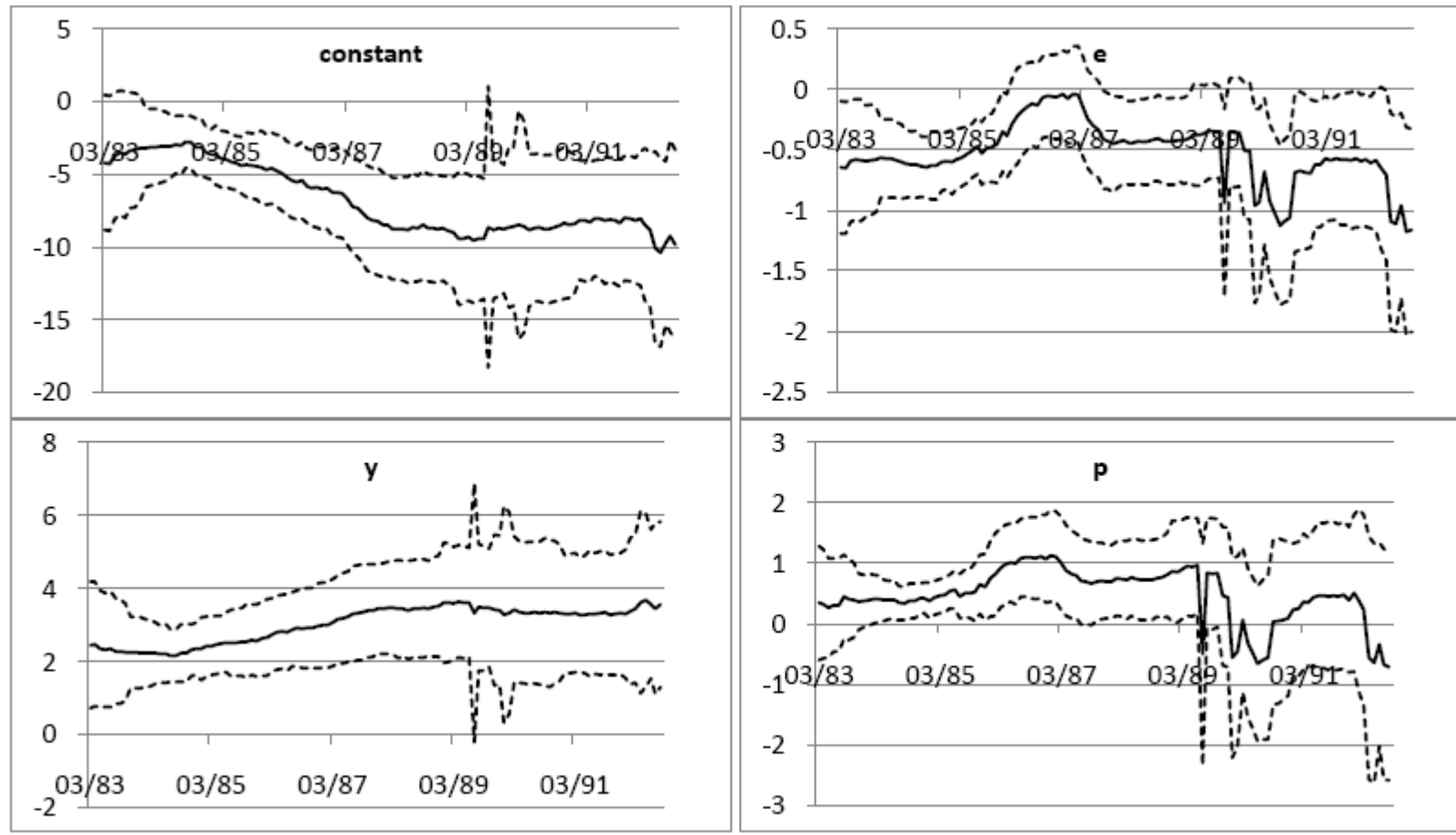
Rolling coefficients (10 year window), USA





## 4. Results

Rolling coefficients (10 year window), UK





## 5. Conclusion

- The export demand equation for the US is more stable than the one for the UK
- The coefficient estimates do not support the view that the strong appreciation of the euro both against the USD and GBP have harmed German exports to a significant degree
- German exports are mainly determined by foreign demand
- Changes are found especially in the short-run dynamics
- Further research could address this issue to even more disaggregated trade flows